

# Marine International Insurance Conference 2018 Agenda



## Day 1 – Wednesday 2<sup>nd</sup> May 2018 Cargo

Time	
8.00 – 9.00	<b>Registration</b> Roda Al Murooj Hotel - Al Yassat Ballroom
9.00 – 9.15	<b>Opening ceremony</b> Inauguration Speech from conference patronage
9.15 – 9.30	<b>Welcome Address</b> Emirates Insurance Association
<b>Moderator Day 1</b>	<b>Mr. Osama Al Tajer</b> Senior Vice President - UW (Commercial Lines - Marine & Aviation) Abu Dhabi National Insurance Company
9.30 – 10.15	<b>Global and regional economic trends</b> Mr. Athanasios Tsetsonis Director, Regional Sector Research Emirates NBD <b>Content:</b> This session will look at the current global macro-economic outlook, with a focus on the GCC, the UAE in particular. The presentation will be followed by a Q&A session.
10.15 – 11.00	<b>Cargo Claims</b> Mr. Richard Clarke Associate Clyde & Co <b>Content:</b> <ul style="list-style-type: none"> <li>• Cargo coverage disputes in the UAE</li> <li>• Cargo recoveries in UAE</li> <li>• Maritime Cyber risks – a developing area...</li> </ul>
11.00 – 11.30	Break
11.30 – 12.15	<b>Market changes</b> Mr. Lars Lange Secretary General International Union of Marine Association (IUMI)
12.15 – 13.00	<b>General Cargo Underwriting</b> Mr. Ayman Khamis General Manager, Sharjah Insurance Company Chairman of Marine Technical Committee, Emirates Insurance Association
13.00 - 13.45	<b>P&amp;I liabilities</b> - Mr. Arun Prasad - Partner - Capt. Abhijit Naik - Head of Marine <b>JLT Insurance</b>
13:45	<b>Lunch – hosted by Clyde &amp; Co</b>

**Day 2 – Thursday 3<sup>rd</sup> May 2018**  
**Hull**

Time	
8:45 – 9:00	<p><b>Moderator day 2</b>            Mr. Robert Lawrence            Partner            Clyde &amp; Co  <b>Content:</b></p> <ul style="list-style-type: none"> <li>• Welcome address</li> </ul>
9.00 – 9.45	<p><b>Marine industry – regional outlook on arising risks</b>            Mr. Graham Griffiths            Senior Analyst            Control Risks  <b>Content:</b></p> <ul style="list-style-type: none"> <li>• Marine industry economic outlook: global &amp; regional</li> <li>• Political climate and how it affects the industry</li> <li>• Other risk factors</li> </ul>
9.45 – 10.30	<p><b>Marine Hull Underwriting</b>            Mr. Bozidar Ljubisavljevic            SVP, Regional Marine Practice Leader – MENA            Marsh Emirates Insurance Brokerage LLC</p>
10.30 – 11.15	<p><b>Inspection of Vessels</b>            Mr. OM Prakash            Charles Taylor – Loss Adjuster</p>
11.15 – 11.45	<p><b>Break</b></p>
11.45 - 12.45	<p><b>Panel session – Adoption of technology and related risks in the Marine Industry</b>  <b>Moderator:</b>            Mr. Patrick Murphy, Partner, Clyde &amp; Co  <b>Content:</b></p> <ul style="list-style-type: none"> <li>- Rise of new technology in shipping.</li> <li>- The increasing use of smart vessels and data: liability in question</li> <li>- The difficulty to integrate systems on vessels</li> <li>- Cyber risks</li> <li>- Response policies</li> <li>- The risks insurers should consider</li> </ul>
12.45 – 13.30	<p><b>Marine Hull Claims</b>            Mr. Robert Lawrence            Partner            Clyde &amp; Co  <b>Content:</b></p> <ul style="list-style-type: none"> <li>• Basis of the claim – tort (acts causing harm) as opposed to contract</li> <li>• Forum shopping               <ul style="list-style-type: none"> <li>○ Relevance: procedure, limitation, etc</li> <li>○ Potential options: UAE (onshore and DWT – UNLUCKY owned by DPW), KSA, England</li> </ul> </li> <li>• Limitation of liability – working on assumption claim to be pursued in UAE</li> <li>• Other points of consideration</li> </ul>
13:30	<p><b>Lunch – hosted by Clyde &amp; Co</b></p>